



BOYS & GIRLS CLUBS
OF MID CENTRAL COAST

Atascadero | Guadalupe | Paso Robles
Santa Maria | Shandon

Annual Impact Report

A MESSAGE FROM OUR CHIEF EXECUTIVE OFFICER

Everyone experienced difficulty in 2020. Our organization was no different. Serving our members this past year has been tough, maybe even the most challenging of our 55 years. Through this experience, our team and community stepped up to ensure that we could continue to serve our members and their families!

Our team began 2020 like most years, serving our members in our 12 clubs through our award-winning after-school programs. On March 16th — the world changed. The team immediately pivoted. In April, through a partnership with the Food Bank of Santa Barbara County and the SLO Food Bank, we turned Clubs into food distribution centers. They went from serving kids in our clubs to delivering over 12,000 bags of food and providing virtual programming for all members. In June, our Clubs began to re-open and by August, we opened all Clubs supporting in-person distance learning.



As I said before, 2020 was a very challenging year. However, our team gave us hope by growing stronger by learning new skills, communicating better, and doing everything it takes to serve members.

As 2020 came to a close, we were in better financial shape than we were in the previous year, but 2021 also presents new challenges of COVID safety and funding of full-day distance learning at our clubs. In support of these challenges, our culture and vision are shifting. Our full-time leadership team is becoming cohesive and focused on serving our members and building an empowering culture of giving and philanthropy.

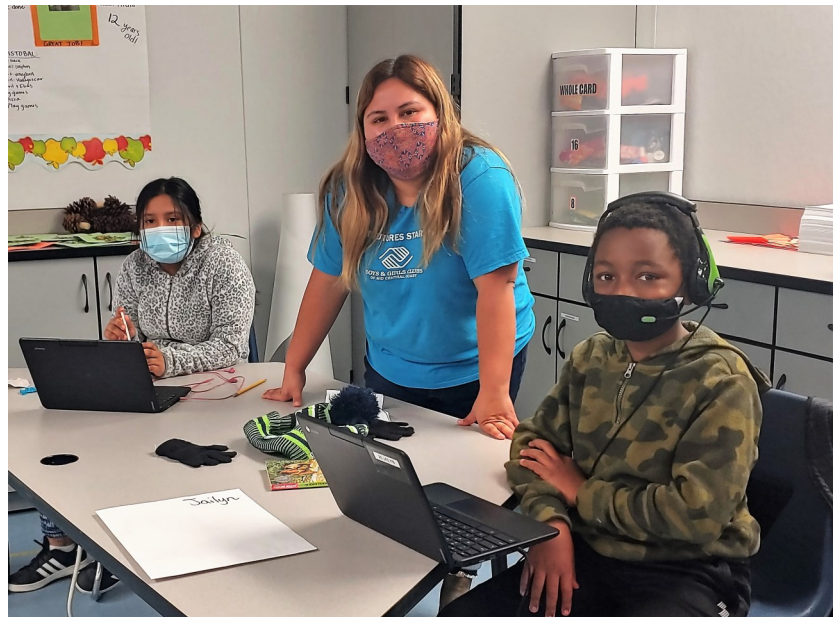
Recently, we created a strategic planning committee, made up of Board members and staff, who have come together to create a bold five-year vision to serve our Central Coast community in more impactful ways than we have ever dreamed. Each business area has created lofty goals to stretch, grow, and help our youth reach their full potential and help our organization reach its full potential and meet our vision.

In late 2020, I received the humbling opportunity to join the movement - and I am proud to say we have accomplished a great deal in these short months. The future looks optimistic and full of continuous change, with COVID affecting all areas of the business. We are implementing new communication systems to be more efficient and mitigate the risks of data loss. We are creating goals and objectives aligned with our five-year vision to push continual growth and improvement. We are adopting accountability systems to track those projects, goals, and objectives. As we move into 2021, we will continue to look for ways to improve using self and peer assessment to be the best we can be.

I am blessed to work with each of you, the Board of Directors, the Foundation, our supporters in the community, and the team at the Boys & Girls Clubs of Mid Central Coast. Each day I am inspired by the gifts you give our members by coming together to do anything it takes to serve those who need us most.

A handwritten signature in cursive script that reads "Michael Boyer".

Michael Boyer
Chief Executive Officer



2020 IN REVIEW

January

Annual Meeting
Anna Libbon
Celebrates 30 Years
Gold Coast Packing
education classes



February

**Program Staff attend
Advanced Leadership
Program**
Roberto Rodriguez
nominated for
Maytag Dependable
Leader Award
**must! charities &
15 Degrees Wine Bar
host Supply Drive**



March

**Coastal Area
Council
Youth of the
Year Celebration**
Clubs Closed
**Food Bank
Distribution**



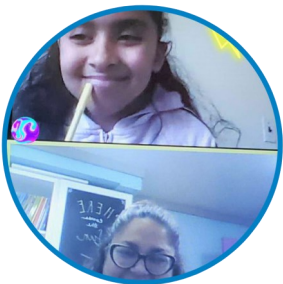
April

**Virtual Club &
Mentoring**
Virtual
Photo Exhibit
Paso Robles
Virtual Smart Girls
YouTube Channel



May

Wellness Check-ins
Food Distribution
Expands to
SLO County Clubs
New School Named
Bill Libbon Elementary
and 13th Club
New skylights installed
at Railroad



June

Graduation
Photo Shoot
Railroad Club
Termite tented
Clubs Retrofitted
Railroad Club Opens



July

Ag for Youth
Golf Tournament
Flamson Club Opens
**Evans Park
Club Opens**
Dance off with
Foster from CASA



August

BGCMCC
Named Best
After School
Program
Back to School
Clubs become
virtual learning centers



September

SM Library
Book Mobile
comes to Clubs
Scooter Training



October

House Parties
of Hope
Conrad Stephens
receives
National Medallion
Award
Halloween Parties



November

Crush It Golf
Tournament
Friendsgiving
Celebrations
Bicycles donated by
Main Street Cycles
& Waste Connections



December

Santa Visits
Bling Fling
Fundraiser
Guadalupe Dune
Center Visit
Operation
Christmas



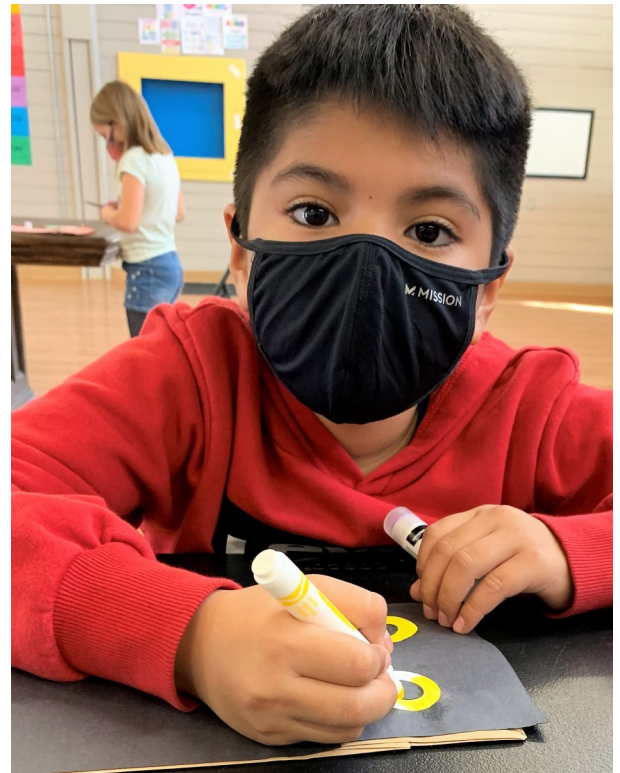
2020 UNAUDITED FINANCIALS

REVENUE

CONTRIBUTIONS	\$ 685,285
GRANTS	1,274,792
PROGRAM & SPORTS FEES	187,927
FUNDRAISING EVENTS	193,598
OTHER REVENUE	464,879
CAPITAL REVENUE	408,253
TOTAL REVENUE	\$ 3,214,734

EXPENSES

PAYROLL	\$ 2,290,561
PROGRAM & SPORTS EXPENSES	147,319
FUNDRAISING EXPENSES	43,046
OCCUPANCY & VEHICLE EXPENSES	83,514
GENERAL & ADMINISTRATIVE EXPENSES	126,256
OTHER EXPENSES	155,664
TOTAL EXPENSES	\$ 2,846,359
NET SURPLUS	\$ 368,375



Creating Great Futures for 55 Years

We are honored to have spent the last 55 years building brighter futures for the children of the communities we serve. We continue to be inspired by our members' commitment to growth and positive change. We are proud of every person who has been a part of making their great futures.



OUR CLUB BY THE NUMBERS

1,800

CLUB MEMBERS REGISTERED

2,700 Registered Before Covid



1,800 Registered During Covid



500

AVERAGE DAILY ATTENDANCE



1,000 Registered Before Covid

500 Registered During Covid

\$2,641,630

DONATIONS

Annual Fund- \$930,205

Grants- \$1,528,377

Events- \$183,048

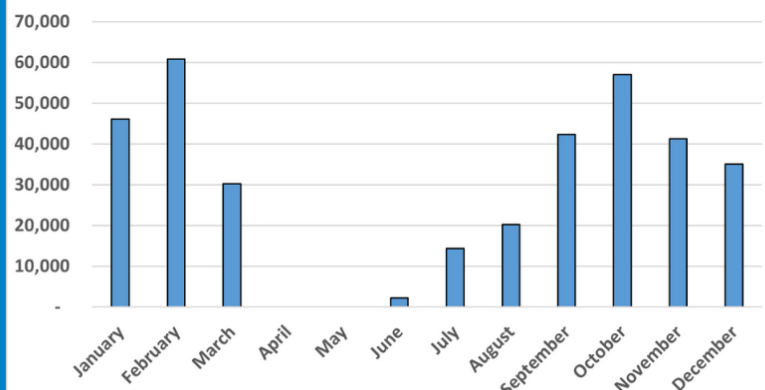


340,040

2020 YOUTH SERVICE HOURS



2020 Hours Serving Youth



COMMUNITY LEADERS

2021-2022 BOARD OF DIRECTORS

Officers

Nadine Sullivan	Chief Volunteer Officer
Daniel Hinden	Vice-Chair
Sandy Leyva	Secretary
Gene Runkle	Treasurer
Conrad Stephens	Immediate Past Chair

Board Members

Sue Andersen	Dan Lillard
Allison Borja	Tim Murphy
David Cox	Debbie Perrault
Audrey Dodd	Juan Ramirez
Shannon Elliott	Janet Rhoades
Donna France	Sue Runkle
Eric Hallin	Brooks Wise



2021 FOUNDATION BOARD OF DIRECTORS

Officers

Chris Daniel	President
Cameron Stephens	Vice-President
Peggy Hesse	Secretary
Craig Bernard	Treasurer
Tom Martinez	Past President
Tim Murphy	Club Liaison

Board Members

Bob Engel
Susan Moats
Alex Simas



MAKING A DIFFERENCE



90%

of youth say
they have a good
time at the Club

92%

of youth
expected to graduate
High School

59%

of youth are expected
to complete post-
secondary education

98%

of youth attending
the Clubs are on
grade level for age

67%

of 12th graders
have applied for
scholarships

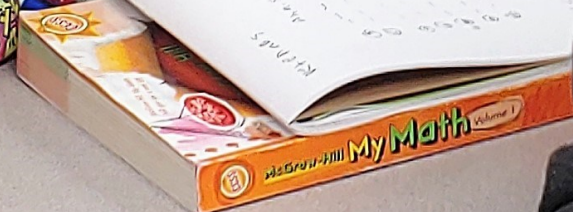
94%

of youth believe Club
staff always want them
to do their best



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