



2022

Annual Report



BOYS & GIRLS CLUBS
OF MID CENTRAL COAST

centralcoastkids.org



**97% of Club Members are
academically on grade level**

Table of Contents

Message from the Team	4
Board of Directors	7
Full-Time Team	8
Success Stories	10
Club Milestones	13
Strategic Goals for 2023	15
Financials	17
Major Sponsors	19
How You Made a Difference	21
Stollmeyer Challenge	23
Club 66	23

Messages from the Team

It is with immense pride and gratitude that I welcome you to the Annual Report for the Boys and Girls Clubs of the Mid Central Coast for the year 2023.

Reflecting on the past year, we have faced many challenges, but we have also witnessed the incredible resilience, commitment, and creativity of our members, staff, and Board. Despite the hurdles, our focus has remained unwavering: to enable all young people, especially those who need us most, to reach their full potential as productive, caring, and responsible citizens.

Through our wide-ranging programs, we've seen the young people we serve demonstrate phenomenal growth and grit. Whether in education, sports, the arts, health, or leadership development, our members have shown that they have the ability to not only dream big but also to achieve those dreams.

We would be remiss not to highlight the remarkable efforts of our volunteers and staff, who have continuously adapted to provide safe and enriching experiences, even in the face of adversity. Their commitment to our mission has been a beacon of hope and stability for the children we serve.

Our community partners, board members, and you, our faithful supporters, have played an integral role in enabling us to continue our work. Your investment in our mission allows us to drive change and create opportunities for the young people of the Central Coast.

The coming year promises new opportunities and challenges. We remain steadfast in our mission, confident in the resilience of our communities, and optimistic about the potential of the young people we serve.

Thank you for being a part of our journey and for your continued support of the Boys and Girls Clubs of the Mid Central Coast. Together, we are making a difference in the lives of young people, ensuring they have the tools, resources, and opportunities to build a bright future.



Michael Boyer
Chief Executive Officer

Welcome to the Annual Report of the Boys and Girls Clubs of Mid Central Coast! We are delighted to share with you a comprehensive overview of our organization's incredible accomplishments, milestones, and the positive impact we have made in the lives of young boys and girls throughout the past year.

This report is a testament to our unwavering commitment of fostering a nurturing and empowering environment for children from diverse backgrounds. We believe that every child deserves the opportunity to thrive, and through our programs, activities, and mentorship, we have strived to create a space where they can discover their potential, grow in character, and build a brighter future.

Within these pages, you will find inspiring stories of resilience, personal growth, and achievement as we highlight the transformative experiences of our club members. From academic support and career guidance to health and wellness initiatives, we have endeavored to provide a holistic approach to their development.

We are immensely grateful to our dedicated staff, volunteers, partners, and generous supporters whose contributions have been instrumental in

helping us deliver high-quality programming and enriching experiences for the children we serve. Together, we have worked tirelessly to create a lasting impact and empower the next generation of leaders, changemakers, and community builders.

As you delve into the following pages, we invite you to celebrate the extraordinary achievements and shared successes that have made this year remarkable. Join us in recognizing the profound difference the Boys and Girls Clubs of Mid Central Coast continues to make in the lives of countless young individuals.

Thank you for your unwavering support and commitment to the mission of the Boys and Girls Clubs. Together, we are building a brighter future for all.



Dan Lilard
Board President





82% of Club Members report that they choose Club activities that push them to try new things.

2022 Board of Directors

BOARD

- Nadine Sullivan** | Chief Volunteer Officer
- Dan Lillard | Vice Chair
- Sandy Leyva | Secretary
- Gene Runkle** | Treasurer
- Sue Andersen
- Leo Castillo
- David Cox
- Audrey Dodd
- Carlos Escobedo
- Donna France* ** | Governance Chair
- Eric Hallin
- Phil Hansen
- Chad Jordan
- Tim Murphy* ** | Development Chair
- Debbie Perrault
- Juan Ramirez
- Janet Rhoades
- Sue Runkle**
- Conrad Stephens | Immediate Past Chair
- Brooks Wise | Area Council Liaison

FOUNDATION BOARD

- Chris Daniel
- Cameron Stephens
- Craig Bernard | Treasurer
- Susan Moats**
- Alex Simas
- Peggy Hesse | Secretary
- Tom Martinez
- Bob Engel
- Tim Murphy* ** | Board Liaison

LIFETIME GIVING SOCIETY

- Mrs. Kathleen Maas
- Mr. & Mrs. Tim & Katy Murphy
- Must! Charities
- Santa Barbara Foundation
- The Henry Mayo Newhall Foundation
- Wood-Claeyssens Foundation
- Mr. & Mrs. Greg & Donna France

JEREMIAH MILBANK SOCIETY

- Famco Development, Inc.
- Mr. Rick Stollmeyer
- Williams-Corbett Foundation
- The Henry Mayo Newhall Foundation
- Mr. & Mrs. Tim & Katy Murphy
- Mrs. & Mr. Prudence & John Noon
- Santa Barbara Foundation
- Mr. & Mrs. Nick & Kathy Tompkins
- Dr. & Mrs. Michael & Susan Moats
- Mr. & Mrs. Michael & Lori Bickel
- The Murphy Foundation
- Mr. & Mrs. Randall & Sally Knight
- Mr. & Mrs. Gene & Sue Runkle
- Mr. & Mrs. Greg & Donna France
- Mrs. Nadine Sullivan

* : Lifetime Giving Society
** : Jeremiah Milbank Society

2022 Full Time Team

Alanna Anduskiewicz



Chief of Philanthropy & Marketing

Mina Donkor



Area Director North SLO County

Meghan Harris



Chief of Culture & Equity

Carmen Mendoza



Area Director Guadalupe

Michael Boyer



Chief Executive Officer

Nestor Frausto



Area Director Santa Maria

Anne Libbon



VP of Club Success

Roberto Rodriguez



Chief of Operations & Accountability

Ernesto Cuevas



Director of Healthy Lifestyles

Brandi Garcia



Accounts Specialist & Office Manager

Rick Mason



VP of Finance & Administration

Daniel Rushing



Annual Fund Manager

Emily Reneau



Development Director

Mary Bolton



Program Assistant

Grace Lemos



Club Director

Patricia Lopez



Club Director

Miguel Torres-Frausto



ASES Director

Kelly White O'Neill



Director of Marketing & Donor Comms

Kelly Knox



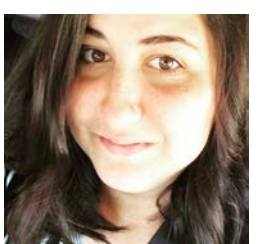
Events Manager

Guadalupe Anguiano



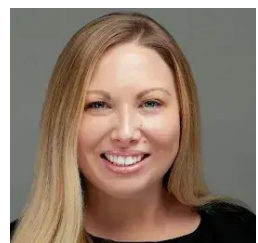
Club Director

Alora McNulty



Club Director

Christin McGee



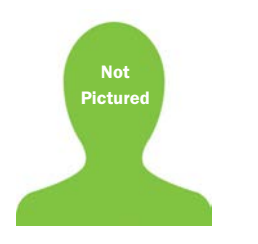
Executive Assistant

Josue Rojo Garrido



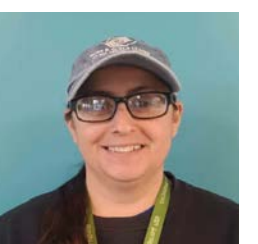
Club Director

Elizabeth Jimenez



Youth Development Professional Program

Daisy Perez



Club Director

Success Stories

Ruben and Nathan started coming to the Railroad Club in 2022. They are the third generation to attend the Boys & Girls, as their grandfather and mother both attended when they were young. Just like it did back when their grandfather attended, the club serves as a safe space for members to while their parents are working.

Being a Kindergartener and 1st grader in a new environment can be intimidating, but they love coming because of the friends that they make. The supportive relationships that are built at the club and the safe environment are why families bring their children to the club generation after generation.



Success Stories

The Club at Laguna started October 2022 off with a tortilla extravaganza where they made both flour and corn tortillas, quesadillas, and esquite. Club Director, Grace Lemos, brought all of the ingredients to do some traditional tortilla making in their make-shift kitchen space. Club Members really appreciated the activity and were very enthusiastic. The greatest appreciation came at the end of the day. One of the dads came in to thank

Grace and was so happy that his daughter is coming to the Club. His wife passed away and he is a **single dad of four kids**. He mentioned that he really struggles making meals for them so having this cooking program after school made him really happy. He also asked Grace for some recipes. The Boys & Girls Clubs of Mid Central Coast is here for the entire family so that Club Members – and their parents – feel fully supported after school and at home.

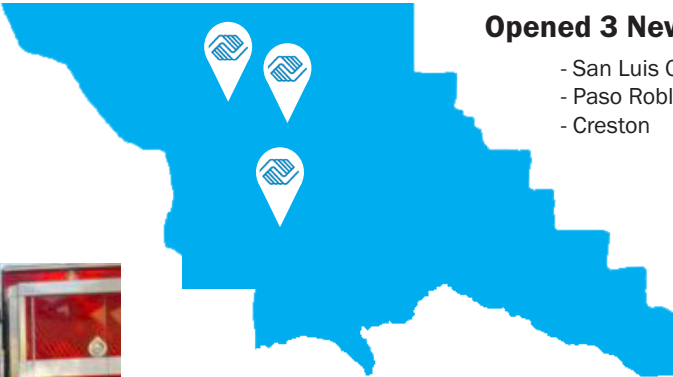


94% of Club Members report that adults at the Club believe the child will be a success.

2022 Club Milestones

4,000+

youth on the Central Coast received out-of-school programs and youth sports leagues.



Opened 3 New Clubs:

- San Luis Obispo
- Paso Robles
- Creston



Established a Safety Committee to ensure the children we serve are safe in our buildings, our programs, and all of the activities Club members are engaged in.

15

acres of land purchased in Orcutt, CA to build a large multi-faceted youth campus and serve hundreds of additional local kids.

Expanded Board of Directors to 20 key community leaders who volunteer their expertise in financial management, organizational leadership, marketing, and community outreach.



Received \$300,000 in ARPA (American Rescue Plan Act) funding from the County of San Luis Obispo.



Spent significant resources to install cutting edge technology systems and programs

50%

increase in grant funding, due to a new key staff position responsible for all grant writing.



CEO, Michael Boyer, honored with Sparkplug Award, by Boys & Girls Clubs of America, recognizing a Pacific Regional Boys & Girls Club CEO who has demonstrated exceptional determination, tenacity, spark, and leadership of their organization.

\$300,000

raised in matching funds through the Stollmeyer Challenge - and secured an additional year of funding from Rick Stollmeyer!



100% of staff say they recommend our organization as a great place to work.

Strategic Goals for 2023

1. Develop a robust **Teen Services Program** including a full time leader in Teen Service Programming and Outreach to meet the needs of older Club Members and to expand college and career readiness programs and teen leadership opportunities.
2. Focus on **Mental/Emotional health** among Club Members by devoting training and resources to Club Staff in Mental Health First Aid and Social/Emotional programming.
3. Increase **community awareness** by re-engaging community volunteers for Club programming, special events, and service committees.
4. Hire an Information Services Specialist to manage our **Technology and Integration** and to ensure all aspects of information technology and process management are automating as many tasks as possible and that all staff are trained and supported in technological programs and services.
5. **Serve more kids** – expand service to TK/Preschool and Kindergarten Age Members, plan for adding a new Club in Orcutt and expand Railroad Clubhouse in Santa Maria to be able to increase daily attendance.
6. Assure **financial stability** by adding 1,500 monthly/recurring donors who give at least \$20 per month and bring back annual Campaign for Kids to add 300 donors giving \$1000 or more per year.

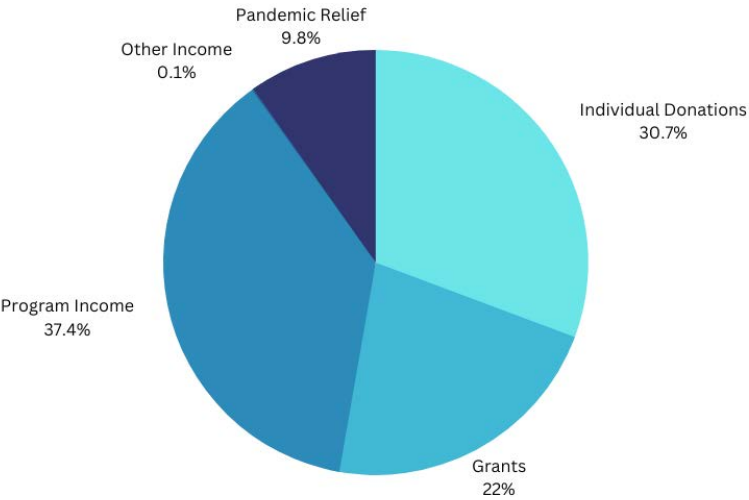


90% of Club Members believe the adults at the Club notice when they try hard.

2022 Financials

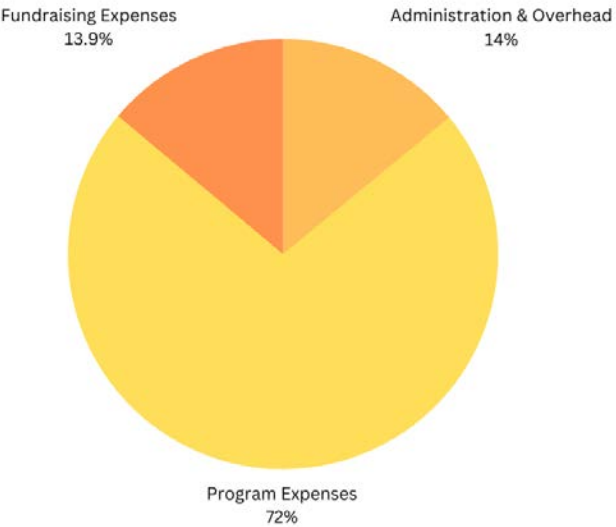
Income

Individual Donations	\$1,374,235
Grants	\$987,116
Program Income	\$1,672,584
Other Income	\$5,385
Pandemic Relief	\$437,451
Total:	\$4,476,771



Expenses

Administration & Overhead	\$633,871
Program Expenses	\$3,250,807
Fundraising Expenses	\$627,284
Total:	\$4,511,962



Note: un-audited financials for 2022



95% of Club Members report they are accepted at the Club for who they are.

Major Sponsors

\$500,000+	Santa Maria Bonita School District	\$20,000 - \$49,000	Shandon Unified School District
			Santa Barbara Foundation
\$200,000 - \$499,000	United States Treasury		Williams-Corbett Foundation
	Guadalupe Union School District		The Henry Mayo Newhall Foundation
			Paso Robles Joint Unified School District
			Mr. & Mrs. Tim & Katy Murphy
			Mrs. Prudence & John Noon
\$50,000 - \$199,000			Driscoll Strawberries
			Red Dog Management
			Mrs. Alanna Andruszkiewicz
			Community Foundation of San Luis Obispo County
			SLO Coastal Unified School District
			Mr. & Mrs. Nick & Kathy Tompkins
			The Smith Family Foundation
		\$10,000 - \$19,000	Mr. Jeff Dexter
	County of San Luis Obispo		Dr. & Mrs. Michael & Susan Moats
	Mrs. Kathleen Maas		Mr. & Mrs. Gene & Susan Runkle
	Vanguard Charitable		The Murphy Foundation
	City of Santa Maria		Pacific Premier Bank
	Must! Charities		Randall & Sally Knight
	National Philanthropic Trust		Mr. & Mrs. Michael & Lori Bickel
	Famco Development, Inc.		Nadine Sullivan
			CA Alliance of Boys & Girls Club
			Bonita Packing Co, Inc
			Patrick Ferini, Betteravia Farms
			Dale W. & Dennis V. Gomer
			Yardi Systems, Inc.
			Wood-Claeysens Foundation
			Sieg & Doris Fischer Foundation
			Mechanics Bank
			Mrs. Susan & Michael Aroner

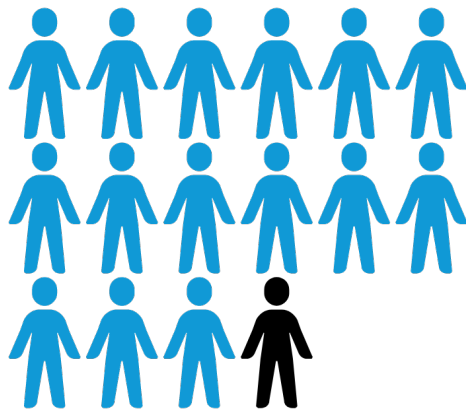


90% of Club Members expect to graduate from high school

How You Made a Difference

Ensured that over **4,000** youth had a safe place to be outside of school time.

Aided in the **decrease of the number of mental health issues** in our communities, children and families through the positive relationships and experiences offered by our Clubs.



Provided **15:1** staffing ratio so that local kids could build close relationships through mentoring and with positive role models.

Enabled us to offer **3,680** hours of Power Hour Homework Help to thousands of kids in our communities.

Opened **3** new Clubs in San Luis Obispo County

Gave
17
grants totaling
\$1,297,134

Donors giving monthly helped us forecast, budget and manage cash flow to be **as financially stable as possible**.





71% of Club Members report that they feel they are pretty good at organizing a group of kids to do a project.

Stollmeyer Challenge



In the fall of 2021, the Boys & Girls Clubs of Mid Central Coast received a generous pledge from Rick Stollmeyer. The total funding amount from Stollmeyer, of \$300,000 over the next 5 years is in support of Science, Technology, Engineering, Art, and Math (STEAM) programming across the organization.

We take this opportunity to challenge our community partners to match funds to increase our ability to deliver STEAM programming to teens and increase the number of teens we can serve. You can join this challenge by donating today.

Your donation is doubled through the Stollmeyer Challenge.

Visit centralcoastkids.org/stollmeyer-challenge or scan the QR code to donate today:



Club 66

Named to honor our founding year, **Club 66** offers a customized way for you to support and stay connected with our Clubs. Simply choose a monthly donation amount, be it \$100, \$50, \$25, or even \$66 to get started today. Club 66 members receive monthly updates of Club activities, plans and an exclusive invitation to our annual Club 66 appreciation event held every May in SLO County Wine Country.

Visit centralcoastkids.org/club-66 or scan the QR code to donate today:





**For up-to-date news
about our clubs and our kids,
follow us on social media:**



@bgccentralcoast



@centralcoast.kids

